

At ElectroAir we are launching our newly developed product to make our life greener. In line with Estonia's greenEST program, we are pleased to present our option of an efficient solution for improving the electrical vehicle charging infrastructure.

WE ARE HIRING ELECTRICAL VEHICLE CHARGING STATIONS PRODUCT MANAGER – WORLWIDE

Your product is electrical vehicle charging stations:

- ✓ You will build client relationships worldwide and acquire new customers.
- Look for leads, make cold calls, search the internet and databases and participate in international exhibitions.
- \checkmark You will meet, present and negotiate with decisionmakers.
- Manage your product sales projects, prepare quotations and coordinate the supplying of the equipment.
- And it is you, who gets the reward for your closed deals.

To succeed in this role:

- You need a track record in technology and business. It can be a relevant higher education, work experience, contracts in the region, international B2B sales – everything you have works in your favor.
- Solutely essential, other language skills make your life easier.
- This work is about relationships, influencing and preciseness in everything you do. Show it to us and this job is yours.

In return we offer:

- A unique opportunity for developing your skills in a truly international company.
- ✓ You will be part of the team that shapes the future of electrical vehicle charging infrastructures.
- Vou will work in a modern office, master your own workflow and your success is well rewarded.
- ✓ Your location in Tallinn, Estonia is preferred.

Please send us your CV and motivation letter with your desired salary.

Find out more about our business on our website <u>www.electroair.eu</u> or get in touch with us on the phone +372 651 8020 or e-mail electroair@electroair.eu